



In partnership with



Savings | Choice | Service

OECM is a Broader Public Sector, not-for-profit group procurement organization, offering a marketplace of competitively sourced and priced products and services that deliver savings and efficiencies to Ontario's publicly funded organizations.

Allseating Corporation is an OECM Supplier Partner providing seating solutions in the categories of Campus Furniture, Lounge Furniture and Free Standing Furniture through OECM's Marketplace of products and services. *Allseating* was selected through a competitive sourcing process that complies with the BPS Procurement Directive.

OECM CONTRACT
FURNITURE AND RELATED SERVICES CONTRACT # 2014-204-01
DECEMBER 1, 2014 – NOVEMBER 30, 2019
SQ# B-0004-11-30-17

Contract Specifics:

Warranty – Allseating standard warranty terms and conditions for a period of 12 years from date of invoice.

Allseating Web Site for product view:

www.allseating.com

Price Catalogue:

Allseating 2019 list price catalogue

<http://www.allseating.com/sites/default/files/assets/resources/allseating-interactive-2019-commercial-price-list.pdf>

Awarded Categories:

Category A – Campus Furniture

Category B – Lounge Furniture

Category D – Freestanding Office Furniture

How it Works:

1. School or Broader Public Sector Entity wishing to buy off of OECM contract CSA agreement. The agreement must be signed by the user and Allseating. Once signed please forward to cindy@allseating.com. We will forward the completely executed agreement to OECM along with a fully executed copy back to the user.
2. User may submit a quote request to one of our authorized dealers or direct to Allseating to cindy@allseating.com
3. **A copy of the quotation must accompany the PO.**

DISCOUNTS:

Following Rates are discount off List price to OEM client.

NOTE: Discounts are a combination of % off List + Additional volume discount off Total Order Net Value (including freight & installation)

Once total order net price (including delivery & installation) is established, further discount off net is applied as per “Appendix B – Rates – Additional Rates” below. Installation rates shown are the Maximum per chair rate which can be charged to the client. For Foster product delivery charge indicated applies only to orders less than \$5000 List (Foster product only).

OECM Client Discount:

1. Base discount - Client receives 48% off list price
2. Installation and freight are added - Note installation is at your discretion but cannot exceed the maximum allowable rate per appendix B below
3. Based **on total net value of the order including freight and installation** volume discount is applied per appendix B – additional discounts – see following pages. Note – remember that the volume discount is applied to both the product cost and installation so keep this in mind when calculating your installation charge. Freight is included in the list price except for freight charge indicated for Foster orders under \$5000 list.

Client Base Discount 48% off list + Volume Discount:

Additional Discount Off Volume Purchases Total value of PO including Delivery & Regular Installation	Additional Discount Off
\$0.00 - \$10,000	1.26%
\$10,000.01 to \$25,000.00	4.61%
\$25,000.01 to \$50,000.00	8.90%
\$50,000.01 to \$100,000.00	12.02%
\$100,000.01 to \$250,000.00	16.13%
\$250,000.01 to \$500,000.00	18.93%
\$500,000.01 to \$1,000,000.00	26.34%
\$1,000,000.01 or Over	30.09%

Other Services:

Other services may be requested of the Dealer from the client. Below are the maximum rates chargeable for these services. Services for after hours installation or design services would be directly billed by Dealer to the client. The fees below are chargeable by allseating for storage should an order be delayed.

APPENDIX B – RATES - OTHER RELATED SERVICES

Other Related Services	Maximum Rate by Zone				
	Central	East	West	North East	North West
After Hour Installation (Maximum Rate by Hour)	\$ 60.00	\$ 95.00	\$ 98.00	\$ 75.00	\$ 110.00
Design Services (Maximum Rate by Hour)	\$ 85.00	\$ 75.00	\$ 65.00	\$ 90.00	\$ 65.00
Storage After Proposed Grace Period (Maximum Rate per Unit per Day)	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15

Clients may opt to obtain quotes from two or more OEM suppliers for larger volume orders:

Quick Quote Process

Clients will have two (2) options when purchasing Resources from the Agreement:

- Purchase required Resources and related Services directly from a Supplier using the Rates set out in the Agreement (i.e. without using a Quick Quote process); or
- Issue a Quick Quote for the required Resources and related Services, to obtain better Rates and/or discounts based on specific criteria including but not limited to:
 - Committed volume;
 - Project based requirements; and
 - Customized order.

If a Quick Quote process is issued, the Client or OEM will invite one (1) or more Suppliers, via email, to submit a quote for the specific Resources, volume and/or requirements at that specific time. The Supplier shall respond, setting out the following at a minimum:

- · Net Rates; and
- · Response to any unique requirements (e.g. delivery schedule), if applicable.

- Responses to Quick Quotes will be assessed. More than one (1) Supplier may be chosen to provide
- Resources based on a variety of factors such as, but not limited to:
 - · Lowest Rate;
 - · Delivery time;
 - · Environmental considerations; and
 - · Resource availability.

NOTE: SUPPLIER MUST BE ADVISED OF ALL QUICK QUOTE REQUESTS. PLEASE CC: cindy@allseating.com ON ALL QUICK QUOTE REQUESTS. ANY ADDITIONAL DISCOUNTING OVER AND ABOVE THOSE SET OUT ABOVE MUST BE APPROVED VIA SQ PROCESS.

Allseating contact administrator :

Cindy Lawton-Moreby, Regional Sales Director
Tel: 416-671-5694 | E: cindy@allseating.com

Customer Service – Melorie Pearce
Tel: 1-800-563-3502 | E: melorie.pearce@allseating.com

Orders:
E: orders@allseating.com | Fax: 1-800-272-9911

Warranty:
Warranty@allseating.com

Online warranty claim:
http://sales.allseating.com/wfgen/show.aspx?QUERY=START&P=WARRANTY_TICKETING_SYSTEM&BACKURL_SUBMIT=http://sales.allseating.com/wfgen/customeraccess/CustomAccess.aspx?username=b615ddb9-8b30-45d0-807e-552423a154be