

EXCHANGE[®]

INFINITE POSSIBILITIES.

WHAT

Exchange is a modular, soft seating system comprised of a concise set of a components that can be customized into literally endless configurations with 2'x2' blocks for modularity and best in-class comfort — 2,725 to be exact. A versatile tool for interior designers and specifiers, Exchange is the largest in terms of breadth and depth. 109" of uninterrupted legs, provide an uninterrupted visual aesthetic to the workspace. Functional, efficient, durable, and flexible: Exchange can support the varied needs of today's workplaces, higher education institutions and healthcare facilities.

WHY

Exchange meets the trend towards collaboration and choice in the workplace while encouraging movement and accommodating fluctuating occupancy.

HOW

Comprised of 2'x2' plastic components supported by steel rails, Exchange is easy to ship, store and customize. With 2,725 standard configurations available on Allseating's SpecAll tool with a range of tables, arm rests and backs, Exchange is a leader in its class for functions and features.

BEYOND THE CHAIR REASONS TO CHOOSE ALLSEATING

- + Our simple, comprehensive warranty is one of the best in the industry.
- + Our exceptional customer service encompasses product specification, on-time delivery, out of box quality and every touch point in between.
- + We're willing to adapt our products or services to meet our client's needs.
- + SCS Gold Certified.

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WHAT

WHAT IS EXCHANGE?

- + Best in-class soft seating system comprised of a concise set of components for literally endless configurations (2,725 come standard).
- + Seats are made of 2'x2' blocks for modularity.
- + The largest in terms of breadth and depth with 109" of uninterrupted legs providing an uninterrupted visual aesthetic.
- + Functional, efficient, durable, and flexible: Exchange can support the varied needs of today's workplaces, higher education institutions and healthcare facilities.

WHAT DOES EXCHANGE DO?

- + Exchange can create nearly endless standard soft and custom seating configurations. 2,725 standard configurations can be ordered directly from SpecAll.
- + Exchange is widely applicable with chairs, couches, L's, U's, and varied leg styles to make life easier for interior designers.

WHY

WHY DOES THE MARKET NEED A PRODUCT LIKE EXCHANGE?

- + Meets the trend towards movement and collaboration, providing alternatives to traditional workstations and boardrooms.
- + Supports health and wellness by promoting movement, giving individuals the freedom to work where and how they want throughout the day.
- + Alleviates difficulties experienced in the new workplace by creating settings that serve multiple purposes to better accommodate fluctuating occupancy.
- + Gives designers and specifiers a flexible and reliable product that can adapt to a wide number of aesthetic and functional needs.

HOW

HOW IS EXCHANGE MADE?

- + Primarily comprised of 7 key plastic components, each of which contains recycled pre-consumer waste, and variety of steel tubes.
- + Seats are each 2'x2' modules supported by steel tube support rails that stretch long spans between supporting legs.
- + Available with a collection of tables, as well as arm rests and privacy screens in a range of heights and widths.

HOW DOES EXCHANGE GO TOGETHER?

- + 109" uninterrupted legs; that's 9ft in length without any visual leg interruptions.
- + Each 2'x2' seat, arm rest and back rest can be individually removed and replaced for maintenance or replacement.

- + Plastic components act as armatures for the structural metal components, holding them in place without the need for welded assemblies.
- + Upholstery is affixed to the plastic frames by extruded clips sewn directly to the fabric covers, keeping fabric secure, but removable for maintenance or replacement.

HOW DOES EXCHANGE SHIP?

- + Exchange ships partially assembled, in sections, with backs and arm rests attached but legs packed separately.
- + Exchange can also ship completely knocked down if needed.

HOW DOES EXCHANGE STORE?

- + Without the need for welded frames, when taken apart, Exchange can be easily broken down into space-efficient components, making it easy to inventory spare parts for repairs or day 2 reconfiguration into new layouts.

HOW DOES EXCHANGE STORE?

- + See what your specifications look like with 2,725 standard Exchange configurations available to be specified in any fabric using the Spec-All tool on the Allseating website.
- + Any number of custom configurations can be designed and specified using Allseating's CAD planning tools with the help of Allseating customer service and a dedicated CAD specialist.

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EXCHANGE IS AN INNOVATIVE MODULAR SOFT SEATING SYSTEM COMPRISED OF A CONCISE SET OF COMPONENTS:

- + A seat – Comes in 2'x2' modules
- + A back rest
- + A set of 4 arm rests in various heights and widths
- + 109" uninterrupted legs
- + A set of privacy screens in a range of widths (range of heights coming with Exchange 2)
- + A collection of tables

Exchange can create nearly endless standard soft and custom seating configurations with 2'x2' blocks for modularity and best in-class comfort — 2,725 can be created instantly on SpecAll. With more functions and features than its competitors, Exchange is also the largest in terms of breadth and depth. 109" legs, a total of 9ft in length, provide an uninterrupted visual aesthetic to the workspace. Functional, efficient, durable, and flexible: Exchange can support the varied needs of today's workplaces, higher education institutions and healthcare facilities.

EXCHANGE CAN BE CONFIGURED TO CREATE:

- + Reception seating: single chairs and couches.
- + Social space seating: banquettes and linear benches.
- + Individual-focused work settings: single chairs and booths with and without privacy screen enclosures.
- + Custom configurations, large and small for unique client needs for existing and emerging needs.

WHY

1. EXCHANGE PROVIDES A CHOICE OF WORK SETTINGS:

- + Since the rise of mobile computing in the workplace, people can now choose how and where they want to work.
- + This has led to a shift in workplaces designed to encourage greater movement and champion collaboration.
- + The younger generation entering the workforce who have been exposed to mobile devices, tablets and laptops from a young age are driving this change.
- + Exchange enables new task-appropriate workspaces to capitalize on this shift towards movement, providing an alternative to the traditional workstation or boardroom.
- + Exchange caters to this shift with its numerous configurations, wide arm rests for portable computing, multiple power access options, and privacy screens.
- + Exchange creates work settings that can be both highly collaborative or concentration-focused, without the need for walls, panels or desks.

2. EXCHANGE SUPPORTS HEALTH & WELLNESS THROUGH THE PROMOTION OF MOVEMENT:

- + Knowledge work is fundamentally sedentary, and can result in health problems over time.
- + Previously, a solution was sit/stand desks, however they have been found to often be left in a single position, negating their effect and, by extension, the organization's investment.
- + The real solution is to encourage movement throughout the day by designing workplaces that consider the needs of individual, team and department spaces.
- + Exchange allows knowledge workers to move between a variety of settings that suit their various work needs over the course of a day.
- + Exchange eliminates the traditionally sedentary style of working, and the health risks that come with staying seated in a single position all day.

- + The seat is 18" high and 20" deep with a back rest angled 15 degrees from vertical. These specs support an individual whether they are engaged in conversation or in deep thought in an individual chair with privacy screens.
- + Exchange's ability to be configured in a large number of seating layouts makes it a flexible tool in a designer's arsenal when designing high-performance workplace environments.

3. EXCHANGE SUPPORTS HEALTH & WELLNESS THROUGH THE PROMOTION OF MOVEMENT:

- + The goal of the new workplace is efficiency, achieved by reallocating space and redesigning layouts to encourage collaborations and reduce the square footage needed per person via the elimination of dedicated workplaces.
- + These new agile workplaces fail in times of high activity, when higher head counts combined with smaller square footages lead to a lack of desks and meeting rooms.
- + Exchange was designed with this in mind, and when paired with other workstation solutions, can alleviate some of these difficulties.

WHY, CONT.

- + With 109" uninterrupted legs, Exchange provides an open and inviting visual aesthetic to workspace — a total of 9ft in length without any visual leg interruptions.
 - + While a desk-based workstation cannot support more than a single occupant's needs at any given time, Exchange can be configured to accommodate multiple occupants.
 - + A three seat Exchange couch with two wide laminate topped arm rests and a small laptop table can fit one, two or even three people in the same square footage of a small workstation.
 - + A U-shaped Exchange sectional with privacy screens, corner tables and laminate top-wide arms can fit as many as 8 people comfortably in a versatile non-bookable open plan collaborative enclosure. Equipped with 2 laptop tables and multiple power access points, this setting can also support the individual working needs of those 8 people in a square footage comparable to that of three small workstations.
- 4. EXCHANGE PROVIDES AN UNDERSTATED SOFT SEATING PRODUCT THAT CAN FIT ACROSS NEARLY ANY PROJECT:**
- + Interior designers need to have vast amounts of products available to them to suit the varied needs of each project and tastes of each client.
 - + Exchange is widely and easily applicable with chairs, couches, L's, U's, varied leg styles and more to make life easier for interior designers looking for visual continuity for clients looking for a long-lasting, hassle-free investment.
 - + Every new product line is introduced requires a significant time investment on the part of a designer or specifier. Once learned and implemented on a project, that vendor becomes a partner and that product line, a trusted tool.
 - + Exchange was designed to be as versatile as possible to act as a flexible tool in a designer's repertoire.
- + One project might need reception seating. Exchange can do that. For another, single seats with arm rests that support laptops and charging might be needed. Exchange can do that too. For a project that needs several types of soft seating configurations that support more than reception, from focused work enclosures to open collaborative settings, Exchange can act as the convenient single product line solution to all of those needs

HOW

HOW IT'S MADE

- + Exchange is a soft seating system made not of wood but a set of 7 injection molded plastic components, each containing pre-consumer recycled content and series of steel tubes with a minimum of welded components.
- + The seats are each 2'x2' modules supported by steel tube support rails that stretch long spans between supporting legs.
- + Each seat is topped with a 4" molded foam pad that rests on elastic webbing, making it more comfortable compared to other contract soft seating products.

HOW IT GOES TOGETHER

- + Unlike most soft seating systems on the market, Exchange does not use hand assembled cut plywood boxes as a substrate.
- + The steel tube rails and legs support the plastic seats, backs and arm rests. The plastic parts in turn hold the steel parts in place, eliminating the need for welded base frames to keep the legs straight.

- + The plastic parts are light and the steel rails strong enough not to deflect even over long spans. This allows us to offer the benefits of modular seating (easy to configure, easy to spec, easy to remove parts for maintenance and repair) without the drawbacks (the costly and unsightly need to support each module with its own set of legs).
- + Each seating component can be removed from the steel supports without the need to remove those adjacent, allowing for easy maintenance or replacement of damaged parts or stained upholstery.
- + The upholstery is not affixed using staples, as is the custom with plywood based soft seating, but with extruded plastic clips, sewn directly to the fabric, which engage with snap fit details molded directly into the backs, seats and arm rests. Once the clips are engaged they are firm and secure but can be removed without causing damage to the fabric, opening the possibility of having the fabric washed as opposed to discarded when stains need to be removed.

HOW IT'S SHIPS

- + Exchange can be shipped fully knocked down, with seats, backs and arms all individually packed for assembly on site.
- + This however would increase installation and installer contact with unwrapped product. For this reason, as a standard, Exchange will be shipped partially assembled in sections.
- + Each straight run of seating will be attached to the others and the legs affixed once at final destination.

HOW IT STORES

- + The ability to completely knock down Exchange layouts into a compact set of components becomes more pertinent once in the possession of clients.
- + Since there are no large welded frames, just lengths of steel tubing, spare parts can be inventoried in a small space. Extra support rails and legs can be kept on hand for use with standard seats, back rests, arm rests and screens for day 2 reconfigurations.

HOW CONT.

- + Additional components can be ordered, instead of completely new layouts, for new layouts that may be needed down the road.
 - + In case of stains or damage to pieces on the floor, extra seats, backs and arm rests can be inventoried in a space efficient way. The affected components can be quickly removed and replaced with the spare components while the affected upholstery is either cleaned or replaced.
- HOW IT'S SPECIFIED**
- + 2,725 standard Exchange configurations can be specified in any fabric of your choosing using Spec-All tool on the Allseating website.
 - + No other manufacturer offers such an easy way of configuring and specifying a soft seating line with this level of versatility.
 - + In addition to the standard configurations, any number of custom configurations can be designed and specified using Allseating's CAD planning tools with the help of Allseating customer service. Designers and dealers can submit napkin sketches or images of competitive products to Allseating for translation into custom Exchange configurations.
 - + 2D Exchange CAD drawings can be used to plan out floor space. Those layouts can then be submitted to Allseating for translation into 3D CAD to create descriptive rendered visuals.

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Designed by Allseating in collaboration with Nick Gillissie, Exchange is an innovative, GOOD DESIGN Award-winning soft seating system that is highly customizable, modular and affordable. Exchange phase two brings greater planning capabilities through ten functional enhancements, adding even greater modularity, flexibility and seemingly endless configurations. The system offers a solution for not only the needs of the moment, but also the needs of one's day, making it a destination within the workspace.

WHY

Workplace Factors:

- + The ever-changing, open concept workplace has evolved to support wellness by offering workers flexibility, choice and movement. From open-concept desking to private soft seating enclosures to ideation rooms, workers are able to move throughout the space according to their functional and emotional needs.
- + Team-centered design continues to grow, in which collaboration needs to happen anywhere and at anytime leading to organizations exploring more casual spaces.
- + Real estate costs continue to increase, putting downward pressure on the area allotted for workspaces.
- + Remaining sedentary in a single space for the majority of the work day is not good for the physical or emotion wellbeing of the workforce, which in turn impacts productivity and workplace satisfaction.
- + The majority of workplace technology is now mobile, enabling movement in both individual and group settings.
- + A younger workforce, unfamiliar with fixed technology, is more comfortable moving between workspaces according to their working needs throughout the day.
- + Increased implementation of non-traditional 'no-fixed-address' workspaces in which a variety of settings are needed to suit different tasks and different personalities.

Design and Specification Factors:

- + Different destinations within the same floorplan now call for different types of furniture to support a wider variety of working needs, making a versatile product line a useful tool for designers.
- + Designers and specifiers who invest the time to learn a new product line need to know it is versatile enough to create solutions for as many settings as possible and not have limitations.
- + Designers rely on highly-customizable solutions that allow for design cohesion across an entire floorplan.
- + Designers and specifiers are taking environmental considerations into account when choosing furniture solutions.
- + Color psychology plays a large role in the design process. Product lines that offer wider selections of color options give designers more control about the moods are able to evoke.

HOW

Exchange Features and Options

Configurations

- + 40 standard soft-seating configurations including: chairs, couches, benches, banquettes, L-sectionals, U-sectionals, Pods, Consoles and Circular
- + Over 180,000 total configurations incorporating tables, storage, acoustic and translucent screens, varied legs styles and electrical access points
- + Connecting legs and tables that allow configurations to attach to each other allowing for end users, designers and specifiers to create their own custom layouts

Seats

- + 24" wide by 20" deep seat pan at the 18" datum for an engaged working posture
- + 4" thick foam supported by a sheet of elastic webbing for added comfort

Backrests

- + 12" tall back rest at the 18" datum for an engaged working posture
- + Comfortable and ergonomic backrest angle of 13 degrees from vertical

Arm Rests

- + 6" side low (24" datum) with and without electrics
- + 6" wide high (30" datum) with and without electrics

- + 12" wide low (24" datum) with and without electrics
- + 12" wide high (30" datum) with and without electrics
- + 12" wide low (24" datum) laminate to, available in 13 high pressure laminate colors, with and without electrics
- + Bent Plywood with cubby and electrics*
- + Mid-mounted swing tablet, in 13 high pressure laminate colors, arm rest with electrics

Screens

- + Comprehensive privacy screen program includes partial, full and surround screens, 120-degree screens, mesh and acoustic screens, offering tailored solitude to fit the needs of any environment or application:
- + Screens available at the 48" datum are available with and without acoustic fillers in widths up to 96"
- + Translucent mesh screens available at the 48" datum in widths up to 96"
- + Screens available at the 60" datum are available with and without acoustic fillers in widths up to 96" (on select layouts)

Tables

- + Wide array of freestanding tables available in a range of shapes, sizes, and color options including laptop tables, cocktail tables, coffee tables or round tables to support the different ways people work
- + Tops are available in a total of 13 laminate options including 8 solid neutrals and 5 wood tones to suit any environment aesthetic.
- + Frames are available in 16 paint colors including two matte and 14 glossy hues.
- + 16", 24", 30" and 36" diameter round tables at the 18" datum with 1.25" diameter round tube steel legs
- + 24" x 48" rectangular tables at the 18" datum with 1.25" diameter round tube steel legs
- + 18" x 20" laptop tables at the 25" datum with a powder-coated steel base, pull strap available in 7 high-performance vinyl options
- + Platform end, platform mid and 120-degree tables to support serpentine and semi-circular configurations available for additional customization based on the needs of the user and of the space
- +

HOW

Storage

- + Storage includes mid and end in-line table storage, high end storage, bent plywood armrests with cubby storage, arm consoles and work pod to support mobile working
- + Tops are available in a total of 13 laminate options including 8 solid neutrals and 5 wood tones

End Storage:

- + 12" deep x 28" wide x 48" high shelves with electrics ***
- + 12" wide platform tables at the 13" datum available in seat depth (24") or full depth (28") with and without electrics**
- + Wrap around desks with pivoting tablets, cubby storage and electrics**
- + Technology supportive credenzas with integrated hidden wire management for mounting racks for TVs or whiteboards**

Mid Storage:

- + 24" wide platform tables at the 13" datum that connect straight lines of seating available with and without electrics**
- + 24" wide platform tables at the 13" datum with shelves that go up to the 30" datum that connect straight lines of seating available with and without electrics**
- + Trapezoid shaped tables that connect seating on 120-degree angles available with and without electrics**
- + Bent plywood dual arm rest consoles with privacy screens, cubby storage and electrics*

Power/USB

- + Power and USB connections available on arms and select table tops in three plate hues: Matte Onyx, Smoke and Cloud
- + Bezel for in-line table tops available in 14 dynamic hues

Legs

- + Legs available in circular metal, wire metal and wood with metal for alternative aesthetics
- + 1.25" diameter round steel tube legs available in 14 powder-coated colors
- + 1.25" diameter round wood legs in 3 wood tones, within steel sleeves of the same diameter available in 14 powder-coated colors.
- + Bent wire legs available in polished chrome and 14 powder-coated colors
- + Whiteboard for collaboration and brainstorm sessions
- + Counter (on sofa back) for high-top seating, supporting further planning capabilities and to maximize space
- + Credenza for storage and TV mounting support

* Bent plywood parts faced in 7 high pressure laminate colors. Sheet steel components available in 14 powder-coated colors.

**Low pressure laminate tops available in 13 colors. Sheet steel components available in 14 powder-coated colors.

*** Low pressure laminate cases available in 5 colors. Bent plywood parts faced in 7 high pressure laminate colors. Sheet steel components available in 14 powder-coated colors.

HOW

Exchange Manufacturing Technologies and Construction Methods

Exchange Manufacturing Technologies:

- + Designed with a concise set of 7 injection-molded polypropylene components made from partially-recycled material and a series of support rails. This differs from other soft-seating systems that traditionally use hand-assembled plywood boxes, for a more cost competitive final product.

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