

Government Project Development Registration Form



Effective February 1, 2014

The Project Development Program for government sales is intended to reward **Allseating** customers for efforts expended in providing services to and developing relationships with end users, which will make it more likely that **Allseating** products will be selected by end users.

Registration form requires Dealers and Rep Signature Only.

Project Information

Name: (Base or Agency Name/Command/Mission (If applicable) Building Number)

Address: _____

City: _____ State: _____ Zip: _____

Contact Name/Title: _____

Phone: _____

Approximate Order and Date of Anticipated install: _____

Model number and quantity: (State the "head Count" i.e., Workstations, Offices, Conference Rooms, etc.):

Product: _____ List Price: _____

Proposal Completed (Y/N) _____

Dealership Information

BY SIGNING, DEALER ACKNOWLEDGES THAT IT HAS READ THE PROJECT PROGRAM TERMS AND CONDITIONS AND REPRESENTS/WARRENTS THAT THE INFORMATION PROVIDED ON THIS FORM ARE TRUE AND ACCURATE.

Dealer Name: _____ ALLSEATING Account # _____

Dealer Address: _____

City: _____ State: _____ Zip: _____

Dealer Sales Representative: _____

Dealer Signature: _____ Date: _____

BY SIGNING, THE ALLSEATING REPRESENTATIVE ACKNOWLEDGES THAT THE PROJECT HAS BEEN THOROUGHLY REVIEWED WITH THE DEALER AND IS SATISFIED THAT ALLSEATING PRODUCTS WERE PROPOSED FOR THE PROJECT AS A DIRECT RESULT OF EFFORTS BY THE DEALER

ALLSEATING Rep Group: _____ Rep's Signature: _____ Date: _____

PLEASE EMAIL COMPLETED FORM TO: peter.dallessandro@allseating.com

Project Development Program Terms and Conditions

The dealer and the project must meet all of the following eligibility criteria:

1. **\$20,000 list minimum for ALLSEATING projects.**
2. The dealer must be an authorized direct dealer of Allseating and in good standing at the time of the application. Special pricing is not available to wholesalers.
3. To be eligible for registration the project must be ordered from Allseating within 120 days of approval. The expiration date will be noted on the acknowledgement letter.
4. All requests must be submitted through the ALLSEATING Sales Representative for the area.
5. Projects are assumed to be one order. One shipment unless otherwise specified.
6. Allseating will evaluate applications for participation in the project development program in connection with a specific project in the order it receives the properly supporting documents will not be considered.
7. Only one dealer will be approved for registration per project. Per product line. The dealer submitting the first application received by Allseating which meets all the requirements for the project development program will be registered by Allseating as the Project Registrant.
8. This application and any subsequent registration of the project is valid for the above-mentioned project only. It cannot be used for any other government projects, including other projects with the government entity referenced above.
9. The Project Development Program is separate from and not contingent upon the contract for the project being awarded to the registered dealer. However, a commission will be paid to the registered dealer only if Allseating is ultimately awarded the project.
10. Only standard Allseating product is eligible for the Project Development Program. Special, non-standard product is excluded.

Payment

Commissions are awarded pursuant to the Project Development as set forth below

GSA Commission Payment for Registered Projects	
Project Registrant	Ordering Dealer
9% of Available	1% of Available
Commission Pool	Commission Pool

Project registrant will be eligible for spiff

TO RECEIVE PAYMENT, IT IS THE RESPONSIBILITY OF THE PROJECT REGISTRANT TO NOTIFY ALLSEATING PRIOR TO SHIP DATE, WHEN A PROJECT HAS BEEN LOST TO ANOTHER ALLSEATING DEALER.

Allseating reserves the right to:

Determine, in its sole discretion, which projects are eligible for the Project Development Program;

Verify the project with the end user; restrict product from the Project Development Program;

Offset any commissions owed by Allseating pursuant to the Project Development Program against any amounts owed to Allseating by the registered dealer; and amend, modify or terminate the Project Development Program at any time.